



Job Title: Financial Adviser

We're looking for an employed Financial Adviser to service an established client bank.

This is a full-time role providing holistic financial advice to meet customer protection, investment and retirement planning needs, for both existing and new clients.

The ideal candidate will have a varied finance background offering independent advice, and the ability to advise on a range of products (with specific knowledge of investments, pensions and pension transfers). They will also possess the capability of generating new business opportunities.

The business is experiencing significant growth and can offer fantastic scope for development.

Location:

Based in our Berkhamsted office but travel to client locations is required.

Hours of work:

37.5 hours per week, Monday to Friday, but flexibility to attend client appointments is required.

Salary band:

Competitive, depending on experience and qualifications.

Essential requirements

The ideal candidate will have:

- Experience as a Financial Adviser within the financial services industry
- Qualified to Level 4 Diploma or equivalent (minimum) ideally with AF3/G60/R04 or equivalent
- Competent Adviser Status (CAS)
- Knowledge and experience of having provided investment, protection and pension solutions and fully aware of the associated regulatory requirements of these areas
- A previous successful sales-related track record
- Strong interpersonal skills with excellent communication and the ability to build strong, lasting relationships with clients and colleagues
- A valid driving license and be prepared to work flexibly in terms of locations in order to meet customer needs
- Able to work without close supervision

Benefits

This is an employed role, offering the following benefits:

- Competitive salary depending on experience
- Bonus scheme
- 22 days holiday (plus statutory bank holidays) rising to 25
- Pension (4% employee/4% employer)
- Back-office support including paraplanning, technical research, administration, marketing, PI cover, diary management etc
- Qualified leads and an existing client bank
- Promotion of continuing professional development